

ALABAMA FIRST CLASS PRE-K PROGRAM

**PlayExplorers.com**  
BY PLAYWORLD





Play might be the most basic  
of **childhood** activities.

It's universal across all cultures. It doesn't need to be taught.  
Only encouraged. It lasts a lifetime and has a profound effect  
on the adults our children will one day be.

That's why we're excited to **partner** with you to bring play to Alabama's pre-k students.

Our PlayExplorers line of play solutions is specifically designed for infants to preschoolers. An opportunity to delight, develop and discover the world on their own terms, and in their own way, through play.





## But play isn't all **fun and games.**

It's how children learn lifelong skills like socialization, communication and problem solving. Play helps develop emotional and physical skills while helping kids achieve optimal health. Our goal is to enhance the benefits of play by incorporating these pillars of childhood development into everything we make.



Social



Physical



Sensory



Cognitive

We **know** play.



- Family-owned and operated for over 40 years
  - Fitness & playground equipment built to last with premium materials made in the U.S.A.
  - Best ownership experience with our exclusive PlayPod™, live customer support, fast delivery, and more
  - We're industry leaders in inclusive playground design
  - Healthy play and fitness is designed into every piece of equipment we build
  - Authentic sustainable practices create play equipment you will feel good about in your community
- Over 80 years of combined playground equipment design and planning expertise
  - Premier playground consultant for childcare, schools, places of worship, parks and recreation, and municipalities in Alabama and Georgia
  - Playground consultants are certified by the National Playground Safety Institute
  - Provide IPEMA-certified products and carry appropriate insurance coverage
  - Bonding capabilities: bid, performance, materials and labor
  - 100% satisfaction guarantee for one year

## Let's get started.

We've created 3 complete playspace designs at different budget points for grant recipients to choose from. In addition, we can custom design unique playspaces based on individual grantee's wants and needs.







## Turnkey Option 1

Grantee Price: \$27,000

With a \$30,000 budget, you can get a playground with a variety of activities to help develop physical, social and cognitive skills. Our turnkey solutions include play equipment, surfacing, freight and installation, so you'll have \$3,000 left over for the purchase of a fence.

\* Fence is not included in price

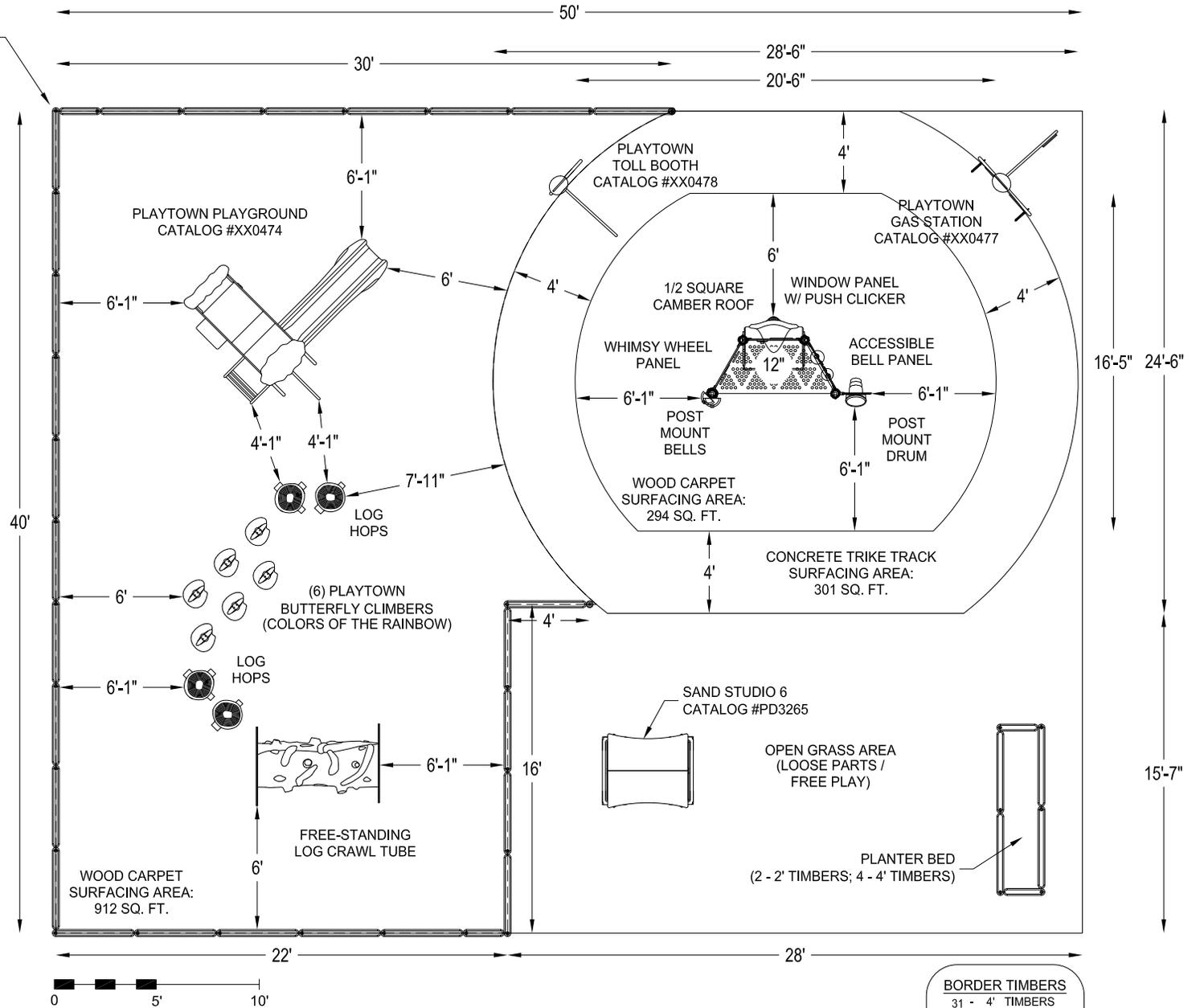
# Turnkey Option 1

\$27,000





EXTERIOR FENCING (by others)



BORDER TIMBERS	
31	- 4' TIMBERS
4	- 2' TIMBERS
0	- 1' TIMBERS
2	- END CAP PKG.

\*PLAYGROUND SUPERVISION REQUIRED

# Turnkey Option 1

\$27,000



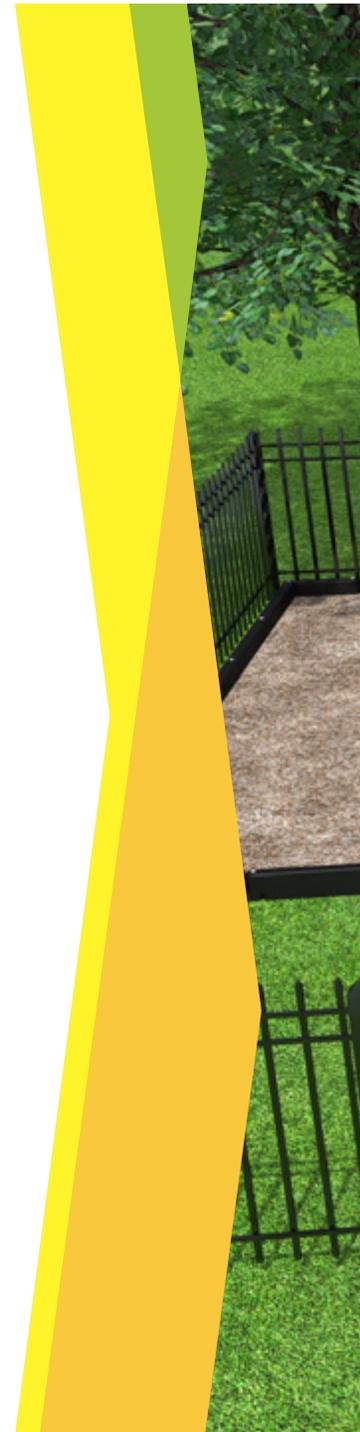


## Turnkey Option 2

Grantee Price: \$20,000

Get many of the same developmental benefits as Option 1, but with a smaller budget. With renewable grants, you can have a phased approach for your playground project over the next few years, so this \$20,000 option leaves you room to grow.

\* Fence is not included in price







## Turnkey Option 2

\$20,000





## Turnkey Option 2

\$20,000







## Turnkey Option 3

Grantee Price: \$10,000

Have a smaller budget? Start with a \$10,000 investment and build up your playground one piece at a time.

\* Fence is not included in price

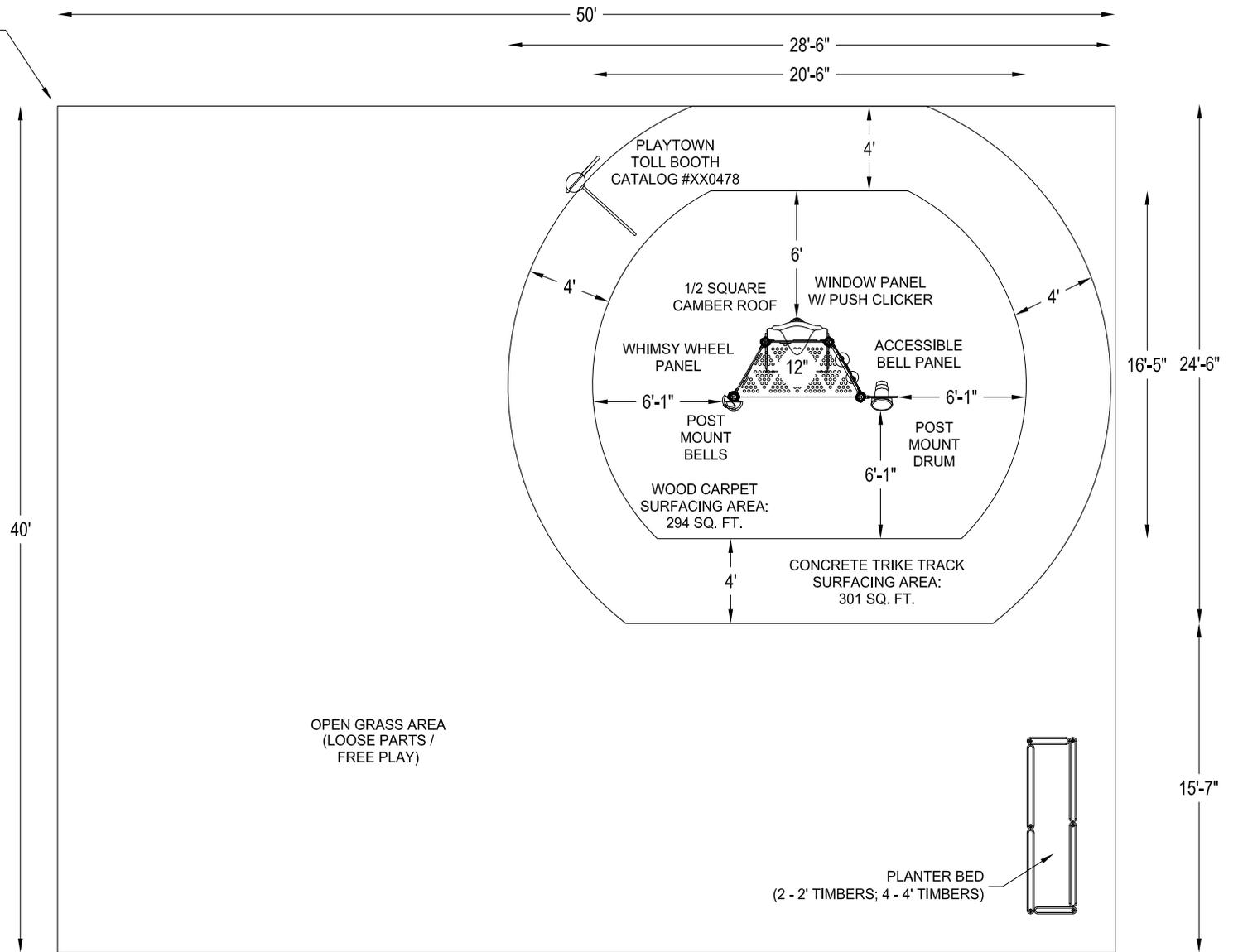
# Turnkey Option 3

\$10,000





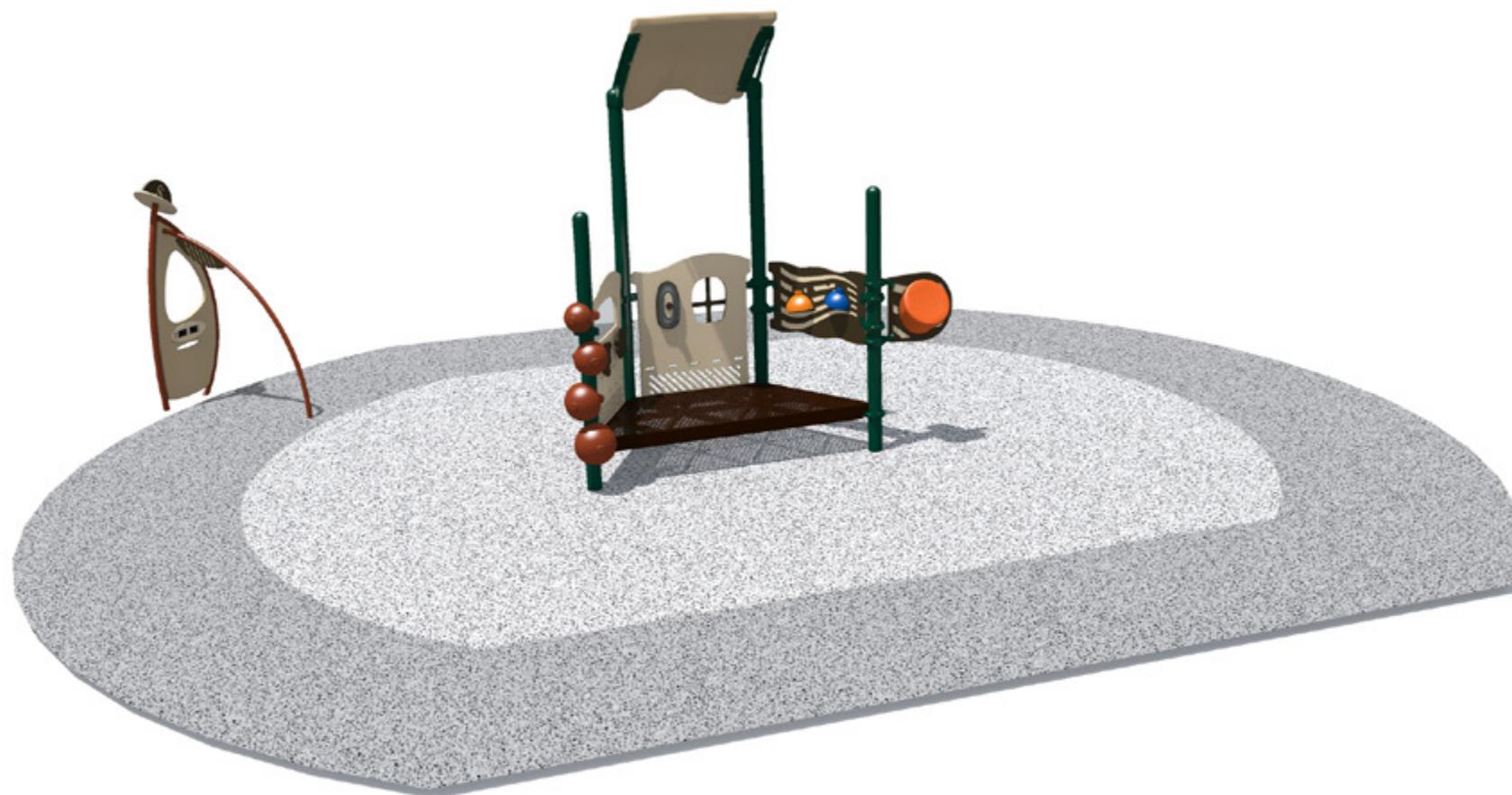
EXTERIOR FENCING (by others)



\*PLAYGROUND SUPERVISION REQUIRED

## Turnkey Option 3

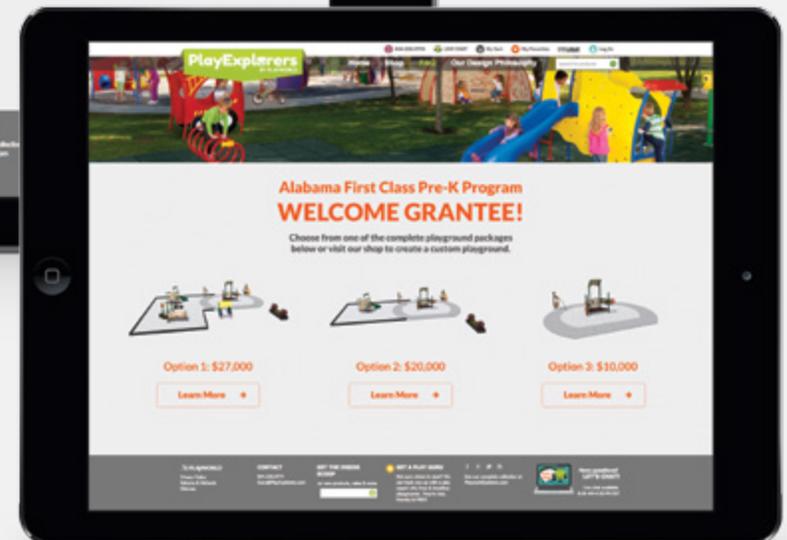
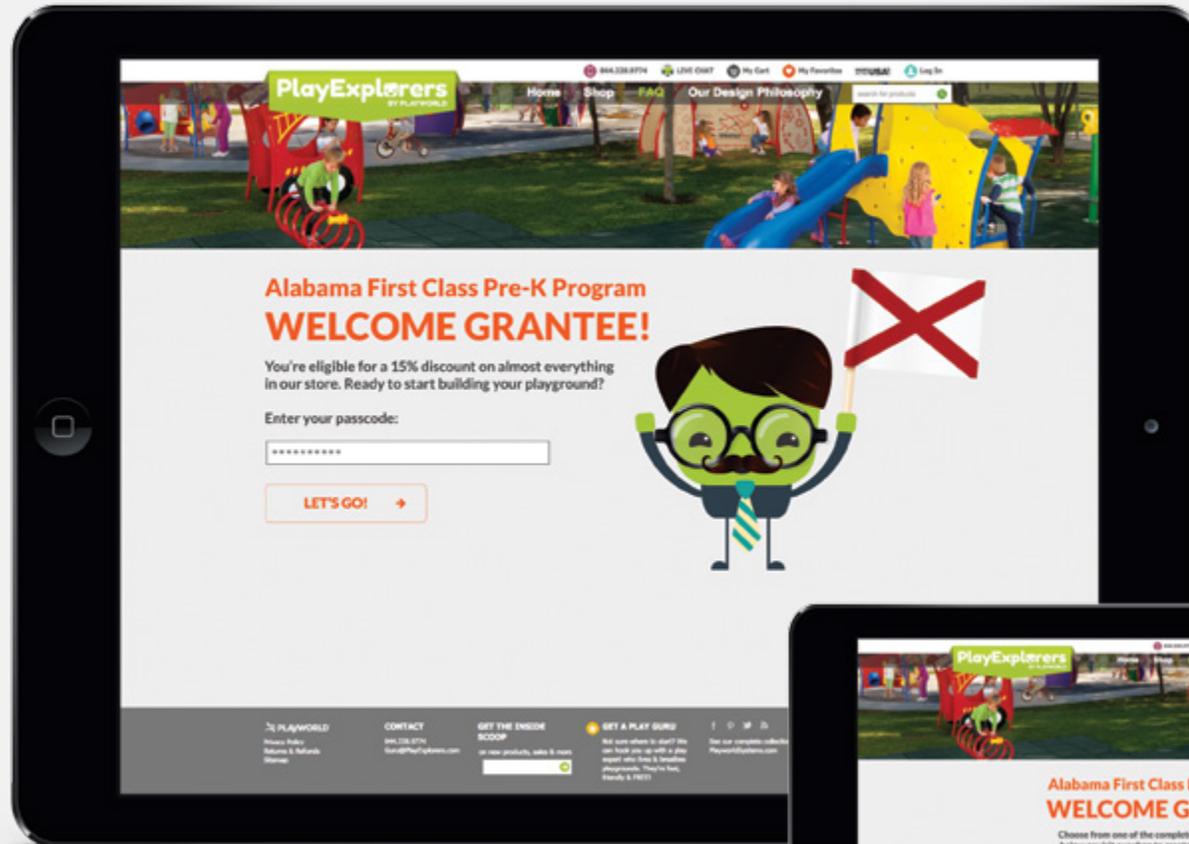
\$10,000





## Taking advantage of this grant should be **easy**.

That's why we'll offer a personalized online landing page to each grant recipient. You'll receive an email with a passcode that lets you log in to learn more about each playground option and shop online.





If you have a different vision for your playspace, we offer you a **15% discount.**

Use exclusive promo codes to get a discount on almost everything in our shop. It's our way of helping you get the most play out of your budget.

\* Discount not valid on Play Simple and Rigamajig

# No matter what you choose, you'll get **PlayPod™** for free.

Access and manage your playground anytime, anywhere.

- Use the mobile app while away from your desk or use the website version in your office
- Access all maintenance and installation information, part numbers, and bill of materials
- Get support—access phone and email to customer service, as well as a list of FAQ
- Customize PlayPod to organize your information, or turn on optional features available to the community
- Community access for play tips, Facebook check in, access to videos about equipment on their playground as well as optional features like reporting problems, donations, and information about the playground



✓ We stand behind our products with a **hassle-free warranty.**

We guarantee our products to be free from structural failure due to defect in materials or workmanship during normal use and installation. If you discover a defect during a valid warranty period, we'll replace the item in question. Simple.

✓ Built so they can play **hard.**

And so will their kids. And the kids after them. Our equipment is built for endurance. From structural integrity to super-durable finishes, it's all built to last.

✓ The earth is **play friendly.**  
So we're returning the favor.

Our play equipment is 99.999% PVC-Free, built to last for generations and completely recyclable. We're also proud to be the only commercial playground manufacturer to receive the prestigious Cradle to Cradle™ Certified Silver Certification.

✓ We keep play **colorful.**

We offer a spectrum of colors that allows you to personalize and reflect your community pride, boost school spirit or complement the surrounding architecture and environment.



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We've assigned two Play Gurus, one local and one at Playworld HQ, to help you bring play to your preschool students. They're looking forward to hearing from you!





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